GRAHAM & BROWN

The challenge:

To transform the legacy fully-managed MPLS network into something that offers more value and better meets current and future business requirements

Network Assessment
From business challenges to application profiles and routing considerations, we considered everything from how the network looked at present to what it needed to deliver moving forward

Solution Design
ignoring the legacy network, we took a fresh view, considering all available options and designed an optimal solution

Implementation & Migration
We took ownership of managing the risk, and through careful planning and a phased approached, we migrated the customer onto their new network infrastructure with minimal disruption or provider overlap.

Operational Service
The new, optimally-designed network is combined with 24x7 pro-active monitoring and direct access to a team of network specialists to fix, support, innovate and change in line with business requirements

A reduction in overall network costs by circa 20% over three years

Redesigned network with better bandwidth, flexibility and resiliency

A specialist network team to help IT support business requirements

"The team went above and beyond to ensure every aspect of the migration went to plan. As a business, we feel very comfortable that we've found the right technology partner to support our network."
Dean Morris, IT Operations Manager

PRINCIPLE NETWORKS

HARGREAVES PLC

The challenge:

To change the legacy fully managed MPLS network into something that offers more value and a high degree of flexibility as the business goes through a continued period of change and diversification.

Network Assessment
We gained an understanding of the current and future state of the business, the technical requirements and the outcomes we needed to deliver

Solution Design
Looking at the bigger picture and considering all options, we took the opportunity to redesign the network and reduce the total cost of ownership

Implementation & Migration
Due to legacy staggered contracts, we adopted a staged migration process to minimise disruption and reduce unwanted dual running costs

Operational Service
The network better suits business requirements and offers a high degree of flexibility for change

Continuous Improvement
On-going two-way collaboration focusing on network performance, security, resilience and running costs

A specialist, network support team to help IT deliver business requirements

A modern, dynamic network to support continuous business change and growth

"There was no hesitation in linking up with Principle Networks. Their knowledge, expertise and dedication has provided us with the ideal partner and skills in successfully delivering a business critical project."

Dave Lewis, Group IT and Projects Manager

PRINCIPLE NETWORKS

ROMERO INSURANCE

The challenge:

To create a modern, next generation SD-WAN solution in order to deliver infinitely improved control and visibility via a SaaS based orchestration platform.

Network Assessment
We assessed the existing network and it's shortcomings to determine the most appropriate way forward

Solution Design
Improving existing MPLS network set-up, which was affected by several high-profile outages, by developing a fully-resilient SD-WAN solution

Implementation & Migration
We implemented a co-managed, modern SD-WAN with more control and visibility. We improved resilience at all sites with no reliance on central network or central point of internet failure

Operational Service
Romero have regained control of internet connectivity and services by 'in-housing' their perimeter edge security as a co-managed service utilising industry leading firewalls

Continuous Improvement
The new network is backed by 3rd line network specialists and architects, providing escalation and on-going support directly to the IT team

'In house' solution improves change control procedures

Unified visibility and control of the entire network

Automated network monitoring and alerts

"We're in safe hands while still on-boarding with Principle Networks. The process has been completely painless and the people we're working with are fantastic."

Mark Noble, IT Director

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